



Improving your profits and the planet.  
One building at a time.

# Value Assessment

Our quick, simple no-risk assessment for improving your profitability and the planet. **One building at a time.**



## SIMPLE, QUICK, NO RISK

\$0

Simple, fast deployment with zero operations disruption, zero \$ down, and guaranteed results.



## VALUABLE

>10-20%

ENTOUCH customers achieve reduction of energy consumption from 10% to well over 20% and hundreds of dollars per year in maintenance savings per facility.



## PROVEN

10,000

ENTOUCH has deployed over 10,000 locations

### CONTACT

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## THE LEADER IN MULTISITE BUILDING AUTOMATION

ENTOUCH'S integrated ecosystem of proven solutions enables multisite operators to easily and quickly reduce energy usage, drive profitability, and simplify management while creating a path of sustainability for a healthier planet.

## OUR SIMPLE, 3-STEP VALUE ASSESSMENT PROCESS

ENTOUCH demonstrates value with a rapid, simple, no-risk value assessment. Our process of site selection, installation, and savings assessments help you build the case for full deployment.

### 1. SELECTION

Upon approval to proceed, our Customer Success team works with you to review and select 5-10 of your sites for assessment. Together, we define and agree on objectives and metrics for success.

### 2. INSTALLATION

Our Customer Success team manages the installation of the facilities and works with your team every step of the way. Our rapid deployment happens within as little as 2 weeks from signing, with most sites installed in 1 day, with no disruption to your business operations.

### 3. ASSESSMENT

The final step in the valuation process is our 3-month assessment. This includes a weekly teleconference to optimize and report on performance, comfort, system issues and alerts. It also includes a written monthly review of energy savings and system performance. The assessment concludes with an in person Quarterly Business Review at the end of the 3rd month with final results compared to the metrics for success and the development of a business case for full deployment.

## SIMPLE, QUICK, NO-RISK TRIAL WITH GUARANTEED RESULTS

Nearly 80% of ENTOUCH customers who execute a Value Assessment begin deploying the ENTOUCH solution throughout their portfolio. Our simple, quick, no-risk assessment guarantees results for full scale deployment based on documented savings. You make no payments for 3-months while we build your business case. This includes hardware and the ENTOUCH.360 service. If ENTOUCH doesn't reduce your energy, we'll refund your costs. Guaranteed.

*Start your quick, simple no-risk trial to test the ENTOUCH system for improving your profitability and the planet. **One building at a time.***